



**OFFICE OF THE HOSPITAL DIRECTOR
MEDICAL TEACHING INSTITUTION BANNU
KHYBER PAKHTUNKHWA, PAKISTAN
EXPERESSION OF INTEREST
For
ESTABLISHMENT OF CT-SCAN & MRI
FACILITY FOR
MEDICAL TEACHING INSTITUTION (MTI)
BANNU**

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Letter of invitation

Terms & Conditions for procurement, installation and operation of Magnetic Resonance Imaging (MRI) facility

1. **Khalifa Gul Nawaz Hospital, Bannu, KPK** invites Expressions of Interest (EOI) from reputable private companies/firms for a Public Private Partnership (PPP) project to install, operate, and maintain Establishment of CT-SCAN & in sealed envelopes on terms and conditions given in the prescribed Tender form.
2. The firm will be selected under Quality Cost Based Selection (QCBS) System and procedures described in the EOI in accordance with Khyber Pakhtunkhwa Public Private Partnership Act,2021.
3. Mandatory Bid Security / Earnest Money amounting Rupees One Hundred thousand only (Rs. 100,000/-) in favor of the Hospital Director is required to be submitted along with the Financial Bid within its sealed envelope.
3. The sealed EOI along with other necessary information, documents and credentials to the office of the Hospital Director MTI Bannu at Khalifa Gul Nawaz Teaching hospital Bannu on or before 25th March 2026 at 11:00 AM and will be opened on the same day at 11:30 PM in presence of private parties or their authorized representatives.

4. DATA SHEET AND EVALUATION CRITERIA

DATA SHEET

4.1	Name of the Assignment is:	ESTABLISHMENT OF CT-SCAN & MRI AT KHALIFA GUL NAWAZ TEACHING HOSPITAL- MTI BANNU THROUGH PUBLIC-PRIVATE PARTNERSHIP
	The Name of the PE's official(s):	Hospital Director MTI Bannu
	Address:	Khalifa Gul Nawaz Teaching Hospital MTI Bannu
	Telephone:	0928-633003, 633633
	Facsimile:	0928-633003
	E-mail:	hd@kqn.gov.pk
4.2	The method of selection is:	QCBS
	The Edition of the Guidelines is:	<ul style="list-style-type: none"> • Khyber Pakhtunkhwa Public Private Partnership Act, 2020 • All other applicable Act and Rules
4.3	Financial Proposal to be submitted together with Technical Proposal: Yes	<p>As per ITC (The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "Technical Proposal" Similarly, the original Financial Proposal shall be placed in a sealed envelope clearly marked "Financial Proposal" followed by name of the assignment, and with a warning "Do Not Open With The Technical Proposal " If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.). Both these (Technical +Financial) envelopes should be sealed in another main envelope.</p> <p>Note:</p> <ul style="list-style-type: none"> • If the Financial Proposal is not submitted in, a separate sealed envelope duly marked as indicated above, this would constitute grounds for declaring the Proposal non-responsive. • The Bid Security in the shape of Pay order (PO) will not be accepted
4.5	The Proposal submission address is:	Khalifa Gul Nawaz Teaching Hospital MTI Bannu
4.6	Proposals must be submitted not later than the following date and time:	25 th March, 2026 at 1100 AM
4.7	Expected date for commencement of consulting Services.	Immediate after award of contract
	At	Khalifa Gul Nawaz Teaching Hospital MTI Bannu

4.8	Joint Venture	Not Allowed
4.9	Proposals validity	Proposals will remain valid for 90 days after submission
4.10	Clarifications may be requested not later than Pre bid meeting	27 th March, 2026 at 11:00 PM
	The address for requesting clarification	Hospital Director MTI Bannu
	Facsimile: E-mail:	As above
4.11	Language of proposal shall be	English
4.12	The estimated number of professional staff-months required for the assignment	N/A
4.13	The format of the Technical Proposal to be submitted FTP or STP	Full Technical Proposal
4.14	Firm/Bidder must submit the original Technical Proposal, and the original of the Financial Proposal.	One Technical and One Financial
4.15	Technical evaluation criteria	Attached
4.16	The single currency for price conversions is:	PKR
4.17	Successful consultant is required to submit Performance security in form of Pay order, demand draft or bank guarantee	PKR. 1000,000/- (One Million)
4.18	Consultant undertake to sign Integrity Pact for the services estimated to exceed Pak Rs.2.5 million.	
4.19	Contract Duration	For the Period of 05 Years which can be extended for additional 03 Years on performance basis

5. EVALUATION CRITERIA FOR EOI

Mandatory documents:

- i. Registration of the Organization as a firm/company/Sole proprietor.
- ii. ATL Certificate for NTN
- iii. ATL certificate for GST
- iv. Undertaking on certified judicial stamp paper of Rs: 100/- that firm is not blacklisted.

RFP will be issued only to pre-qualified private parties as per Rule 11 of Khyber Pakhtunkhwa Public Private Partnership Act,2020.

6. A pre-bid meeting shall be held with pre-qualified private parties in the office of the Hospital Director, MTI Bannu on 27/03/2026 at 11:00 PM. The bidders are requested to thoroughly study the RFP before the pre-bid meeting for any clarification of their queries.

7. Single stage two envelope procedure will be adopted as per Rule 14 of Khyber Pakhtunkhwa Public Private Partnership Act,2020. Pre-qualified parties are to submit both Technical Bids and Financial Bids in two separate sealed inner envelopes marked “**1-Technical Bid**” and “**2-Financial Bid**” which should be packed in one outer sealed envelope on the date given in RFP.

8. Evaluation committee will evaluate the bids on following criteria:-

Company's Evaluation			
8.1	Tax Returns		2
		Sales Tax 01 year	1
		Income Tax Returns 03 years	1
8.2	Past Experience		3
	Contract agreement to be attached along with fresh performance certificates	Past Experience of similar nature project on PPP Basis (at least 02), each have 03 Marks, Performance certificate should be attached	
8.3	Financial Strength		4
	Turnover in million for the last year FY 2024-25 (Audited financial statements & Tax returns to be attached)	150 or more	2
		Above 70 to 149.99 million	1
		40 to 69.99 Million	1
8.4	Office Network		3
	Office details to be verified from rent agreement	Availability of workshop/office in Khyber Pakhtunkhwa to be verified with Ownership / Rent Agreement with Owner / Rent Agreement with Company Name.	1
		Availability of workshop/office at National level to be verified with Ownership / Rent	2

8.5	Human Resource capabilities		4
	To be verified from Appointment letter / Latest Salary Slip ,For Graduate Engineers PEC Registration No shall be provided	Graduate Engineer	2
		Diploma Engineer	1
		Manufacturere trained engineer in Pakistan Marks each	1
8.6	Offered system		5
		Brand New system	5
		03 Years or less (Re furbished)	4
		Above 03 to 07 years (Refurbished)	3
		03 Years OR Less (Used)	3
		Above 03 to 07 Years (Used)	2
8.7	General		3
		Tool list	1
		List of Spare Parts	1
		Certificate from manufacturer for the date of manufacturing.	1
8.8	Provision of backup system		4
		Provision of CT-SCAN	2
		Provision of MRI	2
8.9	Provision of latest version		2
		Provision of CT-SCAN	1
		Provision of MRI	1

Minimum Qualifying Marks in technical proposal= 15

Financial Evaluation Score of individual quoted Product=70

Highest bidder will be awarded 70 marks:

Formula for subsequent Quotation:

[Quoted price of the competing company x Total allocated financial score/Highest quoted price]

9. Scoring Methodology:

Contract will be awarded to the best evaluated fair and responsive bidder whose score ranks are highest in the Combined Evaluation scoring calculated through the Marks awarded to Technical Proposal and Financial Proposal. The Evaluation Methodology is a combination of non-price factors (in Technical Criteria) and price factor (in Financial Criteria); and each having points as elaborated in the evaluation proforma provided in these SBDs.

10. Procedure for the Marks Scoring: Marks will be awarded for various parameters based on the prescribed Technical and Financial criteria. The total combined marks will determine the highest-ranking product in each product category for contract award.

11. TERMS OF REFERENCE (TORS) & CONDITIONS

Hiring of CT-SCAN Machine and MRI Machine for MTI Bannu (KGN & DHQ) on Public-Private Partnership (PPP) Mode.

11.1. Introduction

Medical Teaching Institution (MTI) Bannu, comprising Khalifa Gul Nawaz Teaching Hospital (KGN TH) and District Headquarters Teaching Hospital (DHQ TH), intends to enhance its diagnostic imaging services through the procurement, installation, and management of CT-SCAN and MRI facilities under a Public-Private Partnership (PPP) arrangement.

The purpose of this initiative is to ensure uninterrupted, state-of-the-art radiology services for patients, improve diagnostic efficiency, and reduce waiting time by engaging a qualified private partner for provision, operation, and maintenance of modern imaging equipment on a cost-sharing basis.

This ToR outlines the scope of work, objectives, responsibilities, technical requirements, and commercial conditions for selecting a suitable private partner.

11.2. Objectives

The primary objectives of hiring CT-SCAN and MRI facilities under PPP mode are:

1. To provide uninterrupted (24/7) diagnostic imaging services for patients at MTI Bannu hospitals.
2. To ensure availability of advanced imaging technology, including a minimum 64-slice CT-SCAN Machine with latest updates.
3. To reduce the financial burden on MTI through a concession-sharing mechanism ensuring sustainability.
4. To engage a qualified firm/contractor for supply, installation, operation, and maintenance of CT-SCAN & MRI facilities.
5. To ensure timely repair and upgrading of existing CT-SCAN machine at DHQ TH as a donation by the selected contractor/firm.

11.3. Scope of Work

The selected contractor/firm shall be responsible for the following:

11.3.1 Provision & Installation

- Supply, install, and commission CT-SCAN Machine (minimum 64 slices) and MRI Machine, equipped with latest software and hardware upgrades.
- Ensure all civil, electrical, and mechanical arrangements required for installation.

11.3.2 Operations & Management

- Operate the CT-SCAN and MRI services round the clock (24/7) with trained radiologists, technicians, and support staff.
- Ensure proper patient handling, reporting, and maintenance of service quality.

11.3.3 Maintenance & Technical Support

- Provide complete preventive and corrective maintenance for all machines.

- Ensure availability of backup systems, immediate repair, and minimum downtime.

11.3.4 Repair of Existing CT-SCAN Machine

- Repair, calibrate, and fully operationalize the existing CT-SCAN machine at DHQTH MTI.
- The repair shall be treated as donation, with no financial claim by the firm.

11.3.5 Reporting & Compliance

- Maintain service logs, patient data, reporting formats, and audit trails.
- Ensure compliance with MTI policies, hospital protocols, PPP regulations, and relevant medical equipment standards.

11.4. Key Responsibilities of the Contractor/Firm

- Install and operate CT-SCAN & MRI machines as per international standards.
- Deploy qualified staff (technicians, radiographers, IT, and maintenance).
- Ensure 24/7 service availability without interruptions or shortages.
- Maintain all equipment in optimal working condition.
- Provide free repair services for the existing CT-SCAN Machine at DHQTH.
- Share revenue with MTI based on the approved concession ratio.
- Comply with all legal, administrative, and operational requirements of MTI.
- Maintain confidentiality of patient data and uphold ethical medical standards.
- Submit monthly operational and financial reports to MTI management.
- Ensure safety protocols, radiation protection compliance, and QA standards.

11.5. Terms & Conditions

11.5.1 Concession Ratio

- The minimum concession ratio shall not be less than 70/30, where MTI receives 30% of the revenue and the contractor receives 70%.
- Bidders proposing higher shares for MTI will be considered favorable.

11.5.2 Technical Requirements

- CT-SCAN Machine MUST be minimum 64 slices, equipped with the latest technological updates and software versions.
- MRI Machine must comply with latest diagnostic standards and safety certifications.

11.5.3 Contract Duration & Scoring Criteria

- The total scoring for contract duration is 12 marks:
 - 01 mark per full year
 - 06 marks for six months
- Shorter contract durations receive higher marks.
- Contract duration shall not exceed one (01) year.

11.5.4 Service Hours

- The contractor must ensure round-the-clock (24/7) operations of the CT-SCAN & MRI services without interruption.

11.5.5 Repair of Existing Machine

- The existing CT-SCAN Machine at DHQTH MTI Bannu must be repaired by the selected firm as a donation.
- No claim, compensation, or reimbursement will be entertained.

11.5.6 Additional Terms

- Any additional terms, operational modalities, or implementation requirements will be mutually decided and documented at the time of signing the contract agreement.
- MTI Bannu reserves the right to verify equipment, audit performance, or terminate the contract upon non-compliance.